

MEMBERSHIP FEE SCHEDULE

Regular Membership (Exporters of Goods and Services)	Associate Membership (Companies Servicing Exporters)	Premium Membership (Enhanced Services for Regular Members)
Annual Membership Investment (plus GST) <input type="checkbox"/> Under - \$5M = \$800 <input type="checkbox"/> \$5M - \$20M = \$1,800 <input type="checkbox"/> \$20M - and Above = \$2,800	Annual Membership Investment (plus GST) <input type="checkbox"/> \$600	Annual Membership Investment (plus GST) <i>(Additional to the Regular Membership investment tier based on annual sales levels)</i> <input type="checkbox"/> \$2,000

	Premium Member	Regular Member	Associate Member
Customized Market Research Reports - Secondary Research	100 hours/year	50 hours/year	
Enhanced Qualification of Primary Prospect Leads - Market Research Reports *	✓		
Enhanced Strategy Assessment - Market Research Reports	✓		
Annual STEP Premium Member Service Summary	✓		
Dedicated Senior Account Manager - Expert Advice & Guidance with Senior Staff	✓		
Access to Expanded Market Access Program (MAP) *	✓		
Access to Expanded Incoming Buyer Funding Program *	✓		
One (1) Registration - Biennial STEP Trade Conference *	✓		
One (1) Registration - STEP's CEO Exporting Roundtable Annual Event	✓		
Two (2) Registrations/Reserved Seating - Annual Global Economy Forecast	✓		
Priority Invitations to STEP Missions and Events	✓		
Preferential Trade Show Booth Space Allocation *	✓		
"STEP'ing Out" Service - International Business Trip Itinerary Planning	✓		
Corporate Advertising - <i>Global Ventures</i> - STEP's Premier Exporting Magazine *	✓		
Participation in STEP Business Development Missions and In-Market Support	✓	✓	
Access to Incoming Buyers	✓	✓	
Access to Applicable Funding Programs *	✓	✓	
Guidance on Accessing Financing and Export Market Development Programs	✓	✓	
Geographic and Sector Market Overviews	✓	✓	
Guidance on Transportation and Logistics Issues	✓	✓	
Introduction of Products/Services of Prospective In-Market Contacts	✓	✓	
Identification and Development of Relevant Distribution Channels	✓	✓	
Identification and Advice on Standards and Regulatory Requirements	✓	✓	
Identification of Credit Options and Procedures for Export Markets	✓	✓	
Information on Projects/Programs - International Financial Institutions (IFIs)	✓	✓	
Tailored Advice from STEP's Export Professionals	✓	✓	
Qualified Trade Leads	✓	✓	
Access to STEP Seminars and Networking Events at Member Rates	✓	✓	✓
Access to Trade Conferences at Member Rates	✓	✓	✓
Corporate Profiling via Various Corporate Marketing Tools - Printed/Electronic	✓	✓	✓
Corporate Voting Privileges	✓	✓	✓
Profile on STEP's Website Membership Directory - Link to Members' Site	✓	✓	✓
Networking and Business Development Opportunities	✓	✓	✓
Subscription to STEP's <i>Global Ventures</i> Magazine *	✓	✓	✓

*Subject to Availability
(As of April 2017)