



MEMBERSHIP FEE SCHEDULE

Regular Membership (Exporters of Goods and Services)	Associate Membership (Companies Servicing Exporters)	Premium Membership (Enhanced Services for Regular Members)	Pre Market Membership (Customized Services for Pre Market Members)
Annual Membership Investment (plus GST) <input type="checkbox"/> Under - \$5M = \$800 <input type="checkbox"/> \$5M - \$20M = \$1,800 <input type="checkbox"/> \$20M - and Above = \$2,800	Annual Membership Investment (plus GST) <input type="checkbox"/> \$600	Annual Membership Investment (plus GST) <i>(Additional to the Regular Membership investment tier based on annual sales levels)</i> <input type="checkbox"/> \$2,000	Annual Membership Investment (plus GST) <input type="checkbox"/> \$400

	Premium Member	Regular Member	Pre Market Member	Associate Member
Customized Market Research Reports - Secondary Research	100 hours/year	50 hours/year	25 hours/year	n/a
Enhanced Qualification of Primary Prospect Leads - Market Research Reports *	✓			
Enhanced Strategy Assessment - Market Research Reports	✓			
Annual STEP Premium Member Service Summary	✓			
Dedicated Senior Account Manager - Expert Advice & Guidance	✓			
Access to Expanded Market Access Program (MAP) *	✓			
Access to Expanded Incoming Buyer Funding Program *	✓			
One (1) Registration - STEP's CEO Exporting Roundtable Event	✓			
Two (2) Registrations - Annual Global Economy Forecast	✓			
Proactive Market Representation - Business Development Missions	✓			
Access to Weekly ISA Global Updates/Country Reports - Market Intelligence Analysis - Political/Economic Updates	✓			
Corporate Advertising - <i>Global Ventures</i> - STEP's Magazine *	✓	✓		
Participation in Business Development Missions & In-Market Support	✓	✓		
Access to Incoming Buyers	✓	✓		
International Business Trip Support Service	✓	✓		
Qualified Trade Leads	✓	✓		
Access to Applicable Funding Programs *	✓	✓	✓	
Access to Financing & Export Market Development Programs	✓	✓	✓	
Geographic & Sector Market Overviews	✓	✓	✓	
Guidance on Transportation & Logistics Issues	✓	✓	✓	
Introduction of Products/Services of Potential In-Market Contacts	✓	✓	✓	
Identification & Development of Relevant Distribution Channels	✓	✓	✓	
Identification & Advice on Standards & Regulatory Requirements	✓	✓	✓	
Tailored Advice from STEP's Export Professionals	✓	✓	✓	
Access to STEP Seminars, Networking Events & Conferences - Member Rates	✓	✓	✓	✓
Corporate Profiling via Various Corporate Marketing Tools - Printed/Electronic	✓	✓	✓	✓
Corporate Voting Privileges	✓	✓	✓	✓
Profile on STEP Membership Directory - Link to Members' Site	✓	✓	✓	✓
Networking & Business Development Opportunities	✓	✓	✓	✓
Subscription to STEP's <i>Global Ventures</i> Magazine *	✓	✓	✓	✓

*Subject to Availability
(As of January 7, 2020)