

# MEMBERSHIP FEE SCHEDULE

<b>Regular Membership</b> (Exporters of Goods and Services)	<b>Associate Membership</b> (Companies Servicing Exporters)	<b>Premium Membership</b> (Enhanced Services for Regular Members)	<b>Pre Market Membership</b> (Customized Services for Pre Market Members)
Annual Membership Investment (plus GST) <input type="checkbox"/> Under - \$5M = \$800 <input type="checkbox"/> \$5M - \$20M = \$1,800 <input type="checkbox"/> \$20M - and Above = \$2,800	Annual Membership Investment (plus GST) <input type="checkbox"/> \$600	Annual Membership Investment (plus GST) <i>(Additional to the Regular Membership investment tier based on annual sales levels)</i> <input type="checkbox"/> \$2,000	Annual Membership Investment (plus GST) <input type="checkbox"/> \$400

	<b>Premium Member</b>	<b>Regular Member</b>	<b>Pre Market Member</b>	<b>Associate Member</b>
Customized Market Research Reports - Secondary Research	100 hours/year	50 hours/year	25 hours/year	n/a
Enhanced Qualification of Primary Prospect Leads - Market Research Reports *	✓			
Enhanced Strategy Assessment - Market Research Reports	✓			
Annual STEP Premium Member Service Summary	✓			
Dedicated Senior Account Manager - Expert Advice & Guidance	✓			
Access to Expanded Market Access Program (MAP) *	✓			
Access to Expanded Incoming Buyer Funding Program *	✓			
One (1) Registration - STEP's CEO Exporting Roundtable Event	✓			
Two (2) Registrations - Annual Global Economy Forecast	✓			
Proactive Market Representation - Business Development Missions	✓			
Corporate Advertising - <i>Global Ventures</i> - STEP's Magazine *	✓	✓		
Participation in Business Development Missions & In-Market Support	✓	✓		
Access to Incoming Buyers	✓	✓		
International Business Trip Support Service	✓	✓		
Qualified Trade Leads	✓	✓		
Access to Applicable Funding Programs *	✓	✓	✓	
Access to Financing & Export Market Development Programs	✓	✓	✓	
Geographic & Sector Market Overviews	✓	✓	✓	
Guidance on Transportation & Logistics Issues	✓	✓	✓	
Introduction of Products/Services of Potential In-Market Contacts	✓	✓	✓	
Identification & Development of Relevant Distribution Channels	✓	✓	✓	
Identification & Advice on Standards & Regulatory Requirements	✓	✓	✓	
Tailored Advice from STEP's Export Professionals	✓	✓	✓	
Access to STEP Seminars, Networking Events & Conferences - Member Rates	✓	✓	✓	✓
Corporate Profiling via Various Corporate Marketing Tools - Printed/Electronic	✓	✓	✓	✓
Corporate Voting Privileges	✓	✓	✓	✓
Profile on STEP Membership Directory - Link to Members' Site	✓	✓	✓	✓
Networking & Business Development Opportunities	✓	✓	✓	✓
Subscription to STEP's <i>Global Ventures</i> Magazine *	✓	✓	✓	✓

\*Subject to Availability  
(As of April 2018)