

Contract Manufacturing in the US: Minneapolis, MN How to Work with and Export to the US January 22-24, 2019

STEP is currently recruiting for an outgoing business development program designed for members looking to understand & access the US manufacturing market. This program will be centered primarily around contract & OEM manufacturing. It is ideal for companies that are new to exporting to the US market or are simply wanting to expand on their current US business by making new contacts. Participating members will learn about the Upper Midwest US Manufacturing Market, understand key requirements of the export process, uncover new market opportunities, and make connections with key industry leaders.

The program itinerary will include STEP led educational seminars, manufacturing facility tours, networking opportunities and business to business meetings directly for your company.

The educational seminars (coordinated by STEP and the Canadian Consulate in Minneapolis) will include potential local speakers such as the US Customs & Border Guard (CBP), Central Minnesota Manufacturers Association (CMMA), customs brokers, and manufacturer's reps to name a few. I am also open to suggestions for program development to tailor it to your own specific needs.

The facility tours will target local Minnesota contract and OEM manufacturers. B2B meetings and networking will be with companies looking to outsource their manufacturing or a part of their manufacturing to help them in the business process.

Each attending company will also receive STEP's "Guide to Exporting to the US".

Cost to Attend

\$750 CDN. This fee covers your share of program development and B2B meetings, along with some hospitality. Participating companies are responsible for air travel, hotel costs, most meals and some local transportation costs to attend meetings. STEP's Market Access Program is available to help mitigate your costs on this trip. For more details, see [here](#).

Hotel Accommodations

STEP will secure a block of hotel rooms at the Hyatt Place Minneapolis. This hotel is connected to the Canadian Consulate and will be in the same location as the STEP seminar. Further details to come. Please indicate on the sign-up form if you would like a room. A credit card number will be required to secure the reservation.

****Deadline to submit Expression of Interest is October 31st, 2018****

Simon Stewart, Trade Specialist, Manufacturing

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EXPRESSION OF INTEREST

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****This mission has limited space****

I would like to participate in this mission

If you checked the box above, please indicate why this is a new market for your company or what you hope to get out of this mission:

I am interested in utilizing STEP's hotel block at the Hyatt Regency

I would like to discuss this opportunity further. Please contact me.

Company Name: _____

Contact Name/Title: _____

Telephone: _____ E-mail: _____

Signature: _____

Your signature confirms your company's intention to participate in this program. No refunds are offered unless a replacement participant is found.

Please return this form to Simon Stewart, Trade Specialist, Manufacturing

Fax: 306.767.9335 or email: sstewart@sasktrade.sk.ca

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