



SCHEDULE OF ANNUAL MEMBERSHIP INVESTMENT

(EFFECTIVE April 1, 2009) GST REGISTRATION #89323 0938 RT

Please find below the current schedule of annual investment for membership in STEP.

Membership investment is based on:

1. annual volume of sales for exporters of goods and services; or
2. companies, firms, associations and individuals that provide services to exporters.
3. All **New** Members and **New** Associate Members, are eligible for a one time only Introductory investment:
 - o 3 year commitment for the price of 2 years, plus;
 - o Special payment terms of 50% at time of membership commencement and the balance 6 months later

1. Exporters of Goods and Services

a) REGULAR MEMBERS

Annual Sales	Membership Fee (Plus GST)
<input type="checkbox"/> Under --\$5M.....	\$600
<input type="checkbox"/> \$5 – \$20M.....	\$1,500
<input type="checkbox"/> \$20M – and above	\$2,500

2. Companies Servicing Exporters

a) ASSOCIATE MEMBERS

Number of Employees	Membership Fee (Plus GST)
<input type="checkbox"/> All Associates	\$600

Please refer to the following chart for a clear definition of the various services provided:

STEP Services to Members	Regular	Associate
Customized market research reports *	✓	
Individualized export market advice and guidance	✓	
Participation in STEP business development missions and in-market support	✓	
Introduction of members and their products/services to prospective in-market contacts	✓	
Identification and development of relevant distribution channels	✓	
Identification and advice on standards and regulatory requirements	✓	
Identification and development of financing mechanisms for foreign buyers	✓	
Identification of credit options and development of credit procedures for export markets	✓	
Information on projects and program options of International Financial Institutions	✓	
Qualified trade leads	✓	
Access to in-coming buyers	✓	
Geographic and/or sector market overviews	✓	
Basic advice from STEP's export professionals	✓	
Assistance on accessing financing and export market development programs for exporters	✓	
Guidance on transportation and logistics issues	✓	
Basic profile on STEP's website with hyperlink to your site	✓	✓
Positioning with major Internet search engines through STEP's website	✓	✓
Access to STEP seminars and networking events at member rates	✓	✓
Full access to the members only side of the STEP website	✓	✓
Corporate voting privileges	✓	✓
Subscription to the bi-monthly 'STEP Global Ventures ' Magazine	✓	✓
Access to STEP Export Libraries in Regina and Saskatoon	✓	✓
Use of STEP Board Rooms in Regina and Saskatoon	✓	✓
Access STEP's Annual Trade Conference at member rates	✓	✓
Access to member discounts on our Members Only website	✓	✓
Company profiling via various corporate marketing tools	✓	✓
Access to Video Conferencing in Regina and/or Saskatoon at discounted Rental Rates	✓	✓

*All members can access as many MI Reports as they require however after 40 hours of usage in any given year the member will be invoiced at STEP cost of service (\$50 per hour)

For a detailed breakdown of the services listed above review them online at www.sasktrade.sk.ca